

# Cost Benefits



Over 70 million Americans have a digestive condition. Their healthcare costs are soaring:

**\$136 billion**

The annual cost of GI disease is **\$136 billion** that's billion with a B—which is greater than heart disease, trauma or mental health.

**\$31 billion**

3 million hospital admissions for GI diseases occur annually—costing **\$31 billion**—with the most common discharge diagnoses being GI hemorrhage, gallbladder disease and pancreatitis.

**\$17,200 annually**

The average healthcare cost of individuals with digestive disease is **\$17,200 annually** – which is a higher cost than diabetes or treatment resistant depression.

**\$72,000 per person**

The fastest growing pharmaceutical market today is in specialty drugs for digestive disease, which can represent **\$72k per person per year**.

## **PROBLEM: The cost of DIGESTIVE DISEASE in America is out of control.**

Despite these outrageous numbers, no one seems to be talking about digestive disease.

### **Why Gut Trouble Matters to Employers**

*It's not just medical and prescription spending.*

#### **Absenteeism**

Irritable Bowel Syndrome (a common digestive disease) causes employees to miss an average of 24 workdays, and impacts the productivity of another 108 workdays, per year

#### **Presenteeism**

For digestive disease, symptoms are often severe and unpredictable. When someone struggling with a digestive disease does make it into the office, their ability to focus, remain plugged in and engage with coworkers suffers.

Absenteeism, disability program use, worker compensation, worker turnover and presenteeism account for most of the financial burden for employers. In fact, among chronic diseases, digestive diseases rank the highest in days lost and workplace impairment at \$996 per year per person.

#### **Quality of Life**

The stigma that comes with digestive trouble causes most people, many who even work in your organization, to suffer in silence. This affects their work lives, their social lives, and even their mental health.

#### **Lack of Support**

People with digestive diseases have a unique set of needs that require not just the correct medical care, but also nutritional and lifestyle (psychosocial) support. What's more, their employers need something to help them rein in the costs associated with digestive diseases.

## Enter Vivante Health

No other health management program exists for people with digestive trouble. Vivante Health offers the first and only program of its kind. Simply put, we are *the* digestive health experts. Our mission is to improve gut health for all and reduce the healthcare costs associated with digestive problems.



### For the Employer:

- Measurable savings in medical/prescription claims
- Improvements in employee health and well-being
- Decreased employee absenteeism

### For the Individual:

- Improvements to digestive health/disease management
- 24/7 support from a multi-disciplinary care team
- Medical, nutritional and psychological care

## So How Much Can We Save Employers?

In a recent case study with a large employer organization, Vivante health consistently saved more than \$840 annually per member on average—a 15% reduction in spend.

After removing outliers from both groups with a total medical spend above \$50,000, we saw an interesting thing happen: pharmacy spend went up by \$180 due to an increase in medication adherence from members following our care team recommendations. However, this increase was countered by a 22% reduction or **\$1,020 annual savings** per member in total medical spend compared with nonmembers. The data shows **fewer emergency room visits and inpatient admissions for GITHrive members.**



## Bold Performance Guarantee

### 100% of Fees at Risk

Be confident in GITHrive® driving financial and clinical outcomes with a minimum 1:1 ROI guaranteed. Employers who use the GITHrive platform to provide employees with this additional health and wellness benefit can see company medical claims costs reduced over time, with a zero-risk performance guarantee.

To learn more please contact your Vivante Health Sales Representative at [sales@vivantehealth.com](mailto:sales@vivantehealth.com) or visit [vivantehealth.com](http://vivantehealth.com)

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